



An experienced team with extensive knowledge and a global outlook

**Commercial Property Consultants**

[parkinsonholt.com](http://parkinsonholt.com)



- Office and industrial agency
- Rent reviews / Lease renewals
- Business rates appeals
- Valuations
- Development
- Acquisitions
- Investment acquisition and disposal
- Asset management
- Property research

‘We believe in maintaining relationships enabling us to fully understand our clients’ individual needs and make quick informed property decisions that meet changing business circumstances.’



Parkinson Holt concentrates predominantly on commercial property in the Thames Valley and provides not only an agency service, but also a strong professional side including valuations, rent reviews, lease renewals and rating appeals.

The original Partnership dates back to 1991 and remains committed to offering a comprehensive range of services on both a personal and professional basis. We believe in maintaining relationships enabling us to fully understand our clients' individual needs and make quick informed property decisions that meet changing business circumstances.

### Coverage

Based in Reading, Parkinson Holt specialises in the Thames Valley region. Frequently our clients have property portfolios extending beyond the Thames Valley and we therefore also provide consultancy services throughout the UK.

Our clients include a broad range of major institutions, property companies, developers and occupiers.

Numbered among them are:

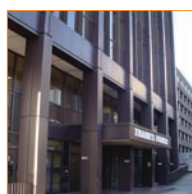
Allied Irish Bank (GB)	Legal & General	RO Developments
Aviva Investors	Liverpool Victoria Asset Management	Royal Bank of Scotland
Axa REIM	Lloyds TSB	Rugby Estates Plc
Barclays Bank Plc	Lombard	Sainsburys
Citizen Watches	London & Cambridge Properties Plc	Scottish Amicable
Claude Fenton Holdings	Mizuno	Segro
Clydesdale Bank Plc	Motcomb Estates	Sport England
Danka Plc	Motorola	St Gobain
Epivor Software	Muse	Svenska Handelsbanken
GEHE	The Offer Group	AB
Highcross Plc	Panasonic	Thames River Capital
HSBC	PMB Holdings	Thus Plc
Invista	PricewaterhouseCoopers	Valad
Jelf Group Plc	Prudential Plc	Waitrose Ltd
Kier Property	Reading Borough Council	Wokingham District Council
LaSalle Investment Managers		Wolseley



**Office**  
Arlington Business Park  
Disposal for Danka UK



**Industrial**  
Oaktree Court  
Disposal for Madison Land



**Investment**  
Thames Tower  
Sale for Portfolio Holdings

### Services

#### Agency

We undertake the marketing and the disposal of offices, industrial and warehouse property for sale or letting.

#### Rent reviews / Lease renewals

We advise on rent reviews, lease renewal negotiations, dilapidations and general landlord and tenant issues. We have extensive experience in Arbitration submissions and Court Hearings if required.

#### Business Rates

Investigation of business rates liabilities and where appropriate, serving appeals and negotiations with the Valuation Office and representation at Valuation Tribunal if necessary.

#### Valuation

Valuations for purchase, sale, investment, balance sheet, bank loan, taxation, pension fund and insurance purposes. Compulsory purchase valuations and negotiations.

#### Development

Advice on new development or redevelopment of existing buildings including change of use and planning consents. As well as land sales and site acquisitions we advise on substantial mixed use regeneration projects.

#### Acquisition

Parkinson Holt provides a comprehensive property acquisition service which includes an initial brief, market research and property identification, negotiation of terms and liaison with legal and other advisers through to completion.

Acquisition and disposal of sites including assessment of future development potential, planning issues and demand analysis can be provided.

#### Consultancy

Strategic property advice including investment portfolio analysis, acquisitions and disposals, asset management, market research, supply and demand and development feasibility studies. Expert witness reports to accompany planning appeals and legal cases.

An experienced team with  
extensive knowledge and a global outlook

## Partners



### **Shaun Walters BSc MRICS**

a founding Partner of Holt Walters in 1991 and previously a Partner at Chesterton International in Reading. Shaun specialises in office and industrial agency, valuation and rent reviews for both landlords and tenants and also advises on development opportunities. Shaun's interests include rugby, golf and football.

DDI 0118 902 3933  
Mobile 07764 230561



### **Darren Parkinson**

was previously with Clive Lewis & Partners in London followed by ten years with Campbell Gordon in Reading, joining Fryer Gilbert & Jepps in 1997. Darren specialises in office agency, development and occupier consultancy, is a keen triathlete and enjoys hockey and golf.

DDI 0118 9023934  
Mobile 07802 889830



### **Derek Gilbert**

has spent all his professional life in the M4 Corridor, previously as a Director of Connell Wilson and a founding Partner of Fryer Gilbert & Jepps in 1994. Derek specialises in industrial agency and development and his interests include cricket, golf and travelling.

DDI 0118 9023931  
Mobile 07836 724206

## Consultants

### **Ian Pearson BSc FRICS**

consultant to Parkinson Holt specialising in rent reviews and lease restructuring/renewals. Ian is a Partner of GN2, the Central London Office agency and Managing Director of Square Foot Consulting Ltd, a corporate property consultancy.

### **Neill Pitcher FRICS**

consultant to Parkinson Holt specialising in investment.

Professional  
Apex Plaza  
Advice to Svenska Handelsbanken



Development  
The Blade  
Marketing advice and disposal  
for Aviva and PMB Holdings



Retail  
Market Arcade  
Marketing advice for  
Brook Henderson



61 Castle Street  
Reading RG1 7SN

T 0118 939 3333

F 0118 939 3344

E [info@parkinsonholt.com](mailto:info@parkinsonholt.com)

W [parkinsonholt.com](http://parkinsonholt.com)

Parkinson Holt LLP, is a limited liability partnership registered in England (registered number OC366100). Our registered office is at Victoria House, 26 Queen Victoria Street, Reading, RG1 1TG where you may look at a list of members' names. If we use the term 'Partner' when referring to one of our representatives that person will either be a Member or an employee.

**PARKINSON**  
**HOLT** ■ ■ ■